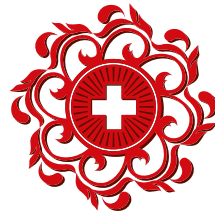




# Chateau Swiss

HOSPITALITY SERVICES

Who are we ?



*Chateau Swiss is a private concierge services based in Verbier.*

We are **facilitating** our members' everyday life by offering different services. We find the best solutions for our members while keeping an **impeccable service**.

## MEET THE TEAM

### Thibaut

Thibaut worked **10 years in luxury hospitality**, where he spent **8 years in Verbier**. Vallis is a place that has always been close to his heart since his childhood. Thibaut is a trustworthy person. He is a **true passionate of ski** and gastronomy. He will be more than happy to share his network developed at the **Ecole Hôtelière de Lausanne** with you.

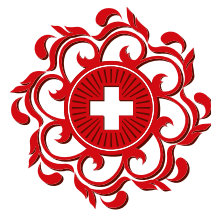


### Philipp

Graduated from the prestigious **École Hôtelière de Lausanne in 1979**, Philipp worked in luxury hospitality in **London, Frankfurt, Geneva and Gstaad**. He then moved to Verbier to manage a prestigious restaurant, followed by managing his **own hotel**. He is a true passionate of **hospitality** and the **mountains**. Thank to his 35 years of experience, Philipp will guide you on an everyday basis.

### Alexandra

Alexandra has just graduated from the **École Hôtelière de Lausanne** (english section) and she received the **EHL Spirit Award**. Her first internship at the Ritz London and her second one at the Verbier Festival have proven her passion for hospitality and events management. Alexandra is very **dynamic**. She loves **sports and travelling**. Verbier is definitely her playground, where she feels alive.



## **First services \* for our members**

*Annual Membership*

*Price : 1'000 CHF*



**1 or 2** Membership cards



Assistance **14h/24 & 7d/7** (season time)



Your keys under lock



**Chateau Swiss** advantages



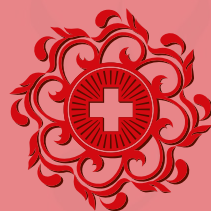
**Chateau Swiss** events



Unlimited access to our office

*\*The first services are required to access our different Memberships*

# Design your Membership



**Choose** *between our different memberships - the one which corresponds the most to your needs.*

*Feel **free** to combine them according to your preferences.*



## Our Memberships

*Chateau Swiss' approach is to supply a privileged service.*



**Property  
Management**



**Customer  
Care**

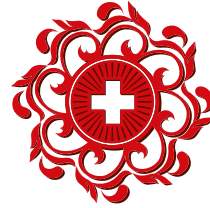


**Combo**

Every Membership proposes **GOLD**,  
**SILVER** or **BRONZE** services.

# Membership Property Management

## Annual Membership



### BRONZE

CHF 1'600.-



- Inventory of premises **monthly**
- Mail collection **monthly**

### SILVER

CHF 4'500.-



- Inventory of premises **bimonthly**
- Mail collection **bimonthly**
- Management of providers
- Creation of a virtual tour

### GOLD

CHF 9'900.-

*First services offered*



- Inventory of premises **weekly**
- Mail collection
  - **weekly**
- Management & **optimisation** of providers/ expenses
- Invoice payment
- Virtual tour **and inventory**
- Establishment of estimates
- **+1 guest** per event

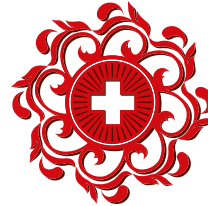


# Membership Customer Care

## Annual Membership



Drop off your skis & shoes:  
• **heated**  
• **desinfected**  
Ready for your next session.



### BRONZE

CHF 1'600.-



- Home Sweet Home  
**NEW CONCEPT**
- Package services  
**and/or** housekeeping  
*5 hours/year*

### SILVER

CHF 4'500.-



- Home Sweet Home  
**NEW CONCEPT**
- Package services  
**and/or** housekeeping  
*25 hours/year*
- Search for staff  
*chef privé, serveur et autres*

### GOLD

CHF 9'900.-

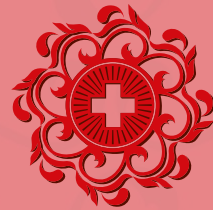
*First services offered*



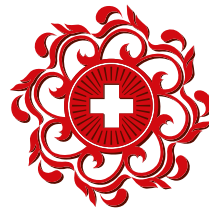
- Home Sweet Home  
**NEW CONCEPT**
- Package services **and/or** housekeeping  
*50 hours/year*
- Search for staff  
*chef privé, waiters & others*
- **2 dinners** with a private chef for 4 people
- Purchase /rental assistance  
*Ski, VTT etc.*
- Booking assistance
- **+1 guest** per event




# Customise your Home Sweet Home




*We believe that home is not a place  
but a **feeling.***



## **New concept: Home Sweet Home**

In the  membership,  
Chateau Swiss decided to fulfill their clients' needs  
by proposing a  
**Home Sweet Home** concept.

Tell us how you expect your  to be at your  
arrival and we will make sure to **meet your  
expectations.**



All you have to do is **arrive & relax!**

### What are the advantages with the Membership card ? IN PROCESS

**2 tickets  
offered**

- **Verbier Festival**

#### **15% discount**

- **Aeroalps**  
*sur les toiles*

#### **10% discount**

- **W Verbier**  
*sur les outlets F&B*
- **Chalet Gourmand**  
*sur l'ensemble des produits*
- **La Galerie du chocolat**
- **Boucherie «Chez Alain»**
- **Vinabagnes**  
*sur l'ensemble des produits*

#### **Others**

##### **Chalet d'Adrien**

*Navette à disposition pour vos repas,  
tarifs préférentiels pour les  
événements*

##### **Le Rouge**

*accueil et table VIP sur réservation*

##### **Valmont**

*soin intensif au prix du soin complet*

##### **Imperialp Club**

*accès privilégié club jet privé*

DEVENEZ MEMBRE PRIVILÉGIÉ



## WHY COLLABORATE ?



### Réseaux

*Clés d'Or Members, Alumni network of  
the Ecole Hôtelière de Lausanne,  
Providers network, Clients*



### Valeurs

*Ethic, discretion,  
trust, efficiency*



### Situation

*High level offices at the  
Résidence Alex*

## Our strengths



### Local

*Very good knowledge of  
Verbier*



### Expérience

*Savoir-faire confirmed and more  
than 15 references*



**Arts' Décors**  
**Barnes**  
**Bonjour Verbier**  
**Boucherie chez Alain**  
**BPS**  
**Bruchez-Gaillard**

**Imperialp**  
**Julius Bär**  
**La Fantastique**  
**La Nonna**  
**Les guides de Verbier**  
**Le Rouge**

## **References**

**Chalet d'Adrien 5\***  
**Crédit Suisse**  
**Fusalp**  
**Héli-Alps**  
**Hotel W 5\***  
**House of Grauer**

**Michaud SA**  
**Red Bull**  
**Résidence Alex**  
**Valmont**  
**Verbier Art Summit**  
**Verbier Festival**  
**VFP**



# Merci

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